

JOB DESCRIPTION:

Please send your resume to Jacqueline Holloway, Jholloway@cvrm.org

<u>Title:</u> Business development coordinator

Hourly Position: Full time based on 40-hour work week. Annual salary \$60,000-\$65,000.

Duties and Responsibilities:

- 1. Working with the Development Director for fundraising and public relations work for Coachella Valley Rescue Mission including programs for monthly donors, churches, businesses, and grantors.
- 2. Working effectively with the Development Director, Board of Directors, and Staff to oversee the implementation of the Mission's fundraising plans in a timely and effective manner.
- 3. Attending fundraising meetings as needed and providing recap of the meeting to the committee participants.
- 4. Be knowledgeable about CVRM operations, share passion to everyone through tours, outside speaking engagements and personal contacts.
- 5. Provide regular reports the Development Director as required.
- 6. Coordinate fundraising events, planning Mission events, and social media releases. Establish relationships and networking.
- 7. Communicate with all staff for upcoming events and maintain the Event calendar for the Mission's public events.
- 8. Local travel within 30-mile radius of the Mission, 30% of the time. No overnight travel required.
- 9. Other duties as assigned by the Development Director.

Skills and Abilities:

- 1. Team player, amazing interpersonal skills, high energy and passionate about CVRM.
- 2. Strong strategic development skills and the ability to develop plans to advance the work of the Mission.
- 3. Strong organizational skills including the ability to manage and coordinate multiple processes at the same time.

- 4. Working knowledge and experience with Microsoft programs (Word, Excel, PowerPoint), and ability to learn a new system. CRM software experience is a plus.
- 5. Excellent writing and oral communication skills.
- 6. Social media marketing experience is a plus.
- 7. Full agreement and commitment to the mission and statement of faith of the Mission.
- 8. Excellent time management and problem-solving skills.

Qualifications:

Education: Bachelor's Degree in Business, Communication, Journalism or equivalent.

Experience: 1–3-year minimum fundraising experience; non-profit organization experience preferred; sales experience.

Reports To: Development Director

CVRM benefit package includes:

- Medical insurance
- Vacation and sick pay
- 7 paid Holidays
- 401k match of 4%
- Cell phone allowance
- Life Insurance